

# Capital Markets

REPRESENTATIVE TRANSACTIONS



**Helping  
businesses  
grow.**



**Avidbank Holdings**  
Private Placement

**\$20 million**

Counsel to Issuer  
July 2017



**Central Pacific Financial Corp.**  
Secondary Offering  
Common Stock

**\$175 million**

Counsel to Issuer  
June 2015



**CNote Group**  
Regulation A+ Offering

**\$50 million**

Counsel to Issuer  
December 2017



**Digital Turbine**  
Public Offering

**\$20 million**

Counsel to Issuer  
March 2014



**Digital Turbine**  
144A Convertible Notes and  
Warrants Offering

**\$16 million**

Counsel to Issuer  
September 2016



**Douglas Emmett**  
At-the-Market Offering

**\$400 million**

Counsel to Issuer  
August 2015



**Esquire Financial Holdings, Inc.**  
Initial Public Offering

**\$33 million**

Counsel to Underwriter,  
Sandler O'Neill + Partners LP  
June 2017



**First Foundation, Inc.**  
Public Offering Common Stock

**\$120 million**

Counsel to Underwriters,  
D.A. Davidson & Co., Raymond  
James & Associates and Sandler  
O'Neill + Partners LP  
August 2015



**First Foundation, Inc.**  
At-the-Market Offering

**\$80 million**

Counsel to Equity Distribution Agents,  
FBR Capital Markets, Raymond James  
& Associates, Sandler O'Neill +  
Partners LP and D.A. Davidson & Co.  
February 2017



**Impac Mortgage Holdings, Inc.**  
At-the-Market Offering  
Exchange Offering  
Common Stock

**\$30 million**

Counsel to Issuer  
December 2015 and May 2017



**Impac Mortgage Holdings, Inc.**  
Public Offering  
Common Stock

**\$56 million**

Counsel to Issuer  
April 2017



**Meta Financial Group**  
At-the-Market Offering  
Common Stock

**\$26 million**

Counsel to Sales Agent,  
Sandler O'Neill + Partners LP  
December 2014





**Monster Digital**  
Initial Public Offering  
Common Stock

**\$10 million**

Counsel to Issuer  
July 2016



**Preferred Bank**  
At-the-Market Offering  
Common Stock

**\$50 million**

Counsel to Issuer  
October 2017



**QAD, Inc.**  
Public Offering  
Common Stock

**\$60 million**

Counsel to Issuer  
January 2015



**Sterling Bancorp**  
Initial Public Offering

**\$180 million**

Counsel to Underwriter,  
Sandler O'Neill + Partners LP  
November 2017



**Sucampo Pharmaceuticals, Inc.**  
Public Offering  
Common Stock

**\$64.4 million**

Counsel to Issuer  
March 2015



**SVB Financial Group**  
Public Offering  
Common Stock

**\$430 million**

Regulatory Counsel  
May 2014



# Capital Markets

Our lawyers assist issuers and underwriters in a wide variety of capital markets transactions. Whether transactions involve equity, debt or hybrid securities, we find and structure comprehensive financing solutions. We take a team-oriented approach, providing advice based on a thorough understanding of your industry and your specific financing needs.

We coordinate with capital markets participants in developing innovative structures, including Regulation A+ offerings and cryptocurrencies, to optimize our clients' success.

## Investment bank clients

We represent national and global investment banks as underwriters in securities offerings of all types. We work with investment banks to assist their issuer clients in the structuring and execution of capital markets transactions. Many of these investment banks look to us for counsel because of our deep industry experience and the depth and breadth of our securities practice. We have built their trust over time by providing outstanding advice, service and know-how.

## Issuer clients

We help companies go public, raise capital and effectively manage the risks and complexities of being a public company in the United States. We represent issuers in connection with their initial public offerings and alternative listing transactions. We represent NYSE and Nasdaq companies in follow-on offerings, ATMs and a variety of other sophisticated capital-raising transactions. We also advise our public company clients on securities compliance and, when necessary, SEC inquiries and investigations. Our securities lawyers are experienced in developing and implementing strategies to deal with activist stockholders, proxy contests, stockholder proposals and unsolicited takeover efforts, including the full range of appropriate defensive measures. Our capital markets group advises on core public company needs, including SEC filings, disclosure issues, equity incentives and Section 16 compliance. We also advise boards and committees with respect to federal, stock exchange and proxy advisory corporate governance issues and compliance.

## CONTACTS:

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## SERVICES:

- Initial public offerings
- Secondary and follow-on offerings
- Regulation A+ offerings
- Convertible debt offerings
- Straight debt offerings
- At-the-market offerings
- Registered direct offerings
- Rule 144A private placements
- Regulation S private placements
- PIPE transactions
- Tender offers
- Exchange offers
- Rights offerings
- Cryptocurrencies
- Private equity financings
- Mezzanine financings
- International transactions

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